

## CTPAT Outreach

### Assist in Securing International Supply Chains. Security is Everyone's Responsibility

**Laufer Group International Ltd.** proudly participates in the Customs Trade Partnership Against Terrorism (CTPAT) program, as a Customs Broker.

CTPAT expects Customs Brokers to educate their supply chain partners, whether they are a CTPAT member or not on:

- (a) Security procedures critical to minimize incidents from occurring and
- (b) How to investigate an incident (their business partners in their supply chain).

Some of these include having procedures in place at the point of stuffing and inspection, properly sealing (ISO seals), maintain the integrity of the shipping containers and trailers as well as prevention of Forced Labor and having international standards in place for Wood Packaging materials "WPM."

**Failure to implement these procedures could be detected during a targeted or random inspection and may lead to seizures, delays, confiscations, heavy penalties, CBP targeting on future shipments and penalties to the shipper.**

In order to meet the CTPAT MSC (Minimum Security Criteria), we are providing you with information, as it pertains to the enforcement of present and new custom initiatives. Please refer to [CTPAT Security Criteria](#) for more details.



**What is CTPAT?** CTPAT is a voluntary, joint government-business initiative to build cooperative relationships that strengthen the overall supply chain and border security.

**Benefits.** The CTPAT program provides many benefits, including:

1. Reduction of the number of inspections and audits of cargo coming into the U.S. which results in:
  - a) Reduced inspection fees
  - b) Reduced customs fees
  - c) Reduced cargo fees
2. Mitigation of the penalty phase by up to 50% or more.

Many **companies have mandated that their current and future vendors join the CTPAT program.** Therefore, CTPAT membership may be required for continued business association with current and future customers.

Built Different

**New 2020 CTPAT Requirements.** Effective 2020, all foreign stuffing facilities, such as foreign suppliers and/or foreign consolidators, must conduct Security and Agricultural inspections of empty conveyances and IIT. This consists of a seven/eight-point inspection process for empty containers prior to the loading of cargo as well as the seventeen-point inspection process for all trailers/tractors and pest contamination inspection (identification & removal of pests inside, platform around container stuffing area, bottom of container, surface that container/chassis sits on or replacement of container if pest removal cannot be accomplished). In addition, CTPAT requires the inspection of doors, hasps, handles, rods, rivets, brackets, container locking mechanism to detect tampering and inconsistencies prior to attaching the seal.

Crucial elements of a secure supply chain consist of the sealing of trailers and containers and must include continuous seal integrity. These **seals must meet or exceed the current ISO 17712 standards for high security.**

**Contact Us.** If you would like further information about any phase of the CTPAT program, (including the 2020 CTPAT annual review), please contact Lacey Watson at [lwatson@laufer.com](mailto:lwatson@laufer.com) or our CTPAT consultant, Mr. Ronald Jaspan at: [info@njai.us](mailto:info@njai.us) or 516-239-4611.

Please reference your correspondence with the code of "**LAUFER2021**" for special pricing.

Thank you!

**Lacey Watson**  
**National Compliance Manager**  
Laufer Group International  
Email: [compliance@laufer.com](mailto:compliance@laufer.com)

**Ronald Jaspan**  
**President**  
Norman Jaspan Associates, Inc. ("NJA")  
Website: [www.normanjaspanassociates.com](http://www.normanjaspanassociates.com)  
Email: [info@njai.us](mailto:info@njai.us)  
Phone: 516-239-4611